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: HIMACHAL PRADESH STATE ELECTRICITY BOARD LIMITED

Article 5 General Agreement

: Not Applicable

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(Zero)

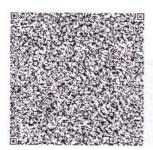
HIMACHAL PRADESH STATE ELECTRICITY BOARD LIMITED

GOVERNMENT OF HIMACHAL PRADESH AND OTHERS

HIMACHAL PRADESH STATE ELECTRICITY BOARD LIMITED

: 150

(One Hundred And Fifty only)



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This e-Stamp forms an integral part of the Tripartite Memorandum of Understanding dated 8th December, 2016 executed amongst Ministry of Power, Government of India, Government of Himachal Pradesh and Himachal Pradesh State Electricity Board Limited at New Delhi.

Statutory Alert

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TRIPARTITE MEMORANDUM OF UNDERSTANDING AMONGST

Ministry of Power, Government of India

AND

Government of Himachal Pradesh

AND

Himachal Pradesh State Electricity Board Limited

For achieving turnaround of Himachal Pradesh State Electricity Board Limited

BY AND AMONGST

Ministry of Power, Government of India, having its Office at Rafi Marg, Sansad Marg Area, New Delhi - 110001 which expression shall unless it be repugnant to the subject or context thereof, include its successors and assigns, of the FIRST PART;

AND

Government of Himachal Pradesh which expression shall unless it be repugnant to the subject or context thereof, include its successors and assigns, of the **SECOND PART**

AND

Himachal Pradesh State Electricity Board Limited (hereinafter referred to as "Himachal Pradesh DISCOM") which expression shall unless it be repugnant to the subject or context thereof includes its successors and assigns, of the THIRD PART.



The Government of India, the Government of Himachal Pradesh, and the Himachal Pradesh DISCOM is hereinafter also referred to collectively as the "Parties" and individually as the "Party".

Definitions:

"Effective Date" means the date of signing of the MOU

"Cut-off Date" means 30th September 2015

"Outstanding Debt" means the debt of the Himachal Pradesh DISCOM including loan for capital expenditure (capex) as well as Working Capital Loans of Banks & FI's.

"Bonds" mean the bonds to be issued under UDAY.

Preamble:

The **Himachal Pradesh DISCOM** has been reeling under severe financial stress. As per latest estimates, Himachal Pradesh **DISCOM** may end up with expected revenue deficit of Rs.128 Crore in FY 2015-16. The accumulated losses will reach to the level of Rs. 2117 Crore as on financial year ending 2015-16. The outstanding debt level has reached Rs. 3854 Crore (excluding debt taken by HPSEBL for its Transmission, Generation functions and R-APDRP loans/assistance at the end of September 2015 subject to final reconciliation. Also the interest cost burden of nearly Rs. 0.53 per unit during Financial Year 2014-15 was significantly higher than the National Average of Rs. 0.44 per unit only. The Average Revenue Requirement (ARR) in 2015-16 is insufficient to meet the Average Cost of Supply (ACS), with a cost recovery of only 90%.

The **Government of India**, **Government of Himachal Pradesh and** the **Himachal Pradesh DISCOM** have entered into a tripartite MOU in order to improve the operational and financial efficiency of the Himachal Pradesh **DISCOM** to enable financial turnaround of the Himachal Pradesh DISCOM.

NOW IT IS HEREBY AGREED BY AND AMONG THE PARTIES HERETO as follows:

- 1. Obligations / Commitments:
- 1.1. The Government of India to take following measures:
- Facilitating Government of Himachal Pradesh to take over Rs. 2890.50 Crore (75% of the outstanding debt) of the Himachal Pradesh **DISCOM** as on 30th September, 2015 in the year of 2016-17;



The lender-wise loan details attached as Annexure-A;

- b) Facilitating Banks /FIs not to levy any prepayment charge on the Himachal Pradesh DISCOM's debt. Banks/ FI's shall waive off any unpaid overdue interest and penal interest on the Himachal Pradesh DISCOM's debt and refund/adjust any such overdue/penal interest paid since 1st October 2013. The remaining debt of Rs. 963.50 Crore of Himachal Pradesh DISCOM's as on 30th September, 2015, as reduced by any waivers by Banks/FIs shall be converted by the Banks/FIs into loans or bonds with interest rates not more than the Banks' base rate plus 0.1%. Alternately, this debt maybe fully or partly issued by the Himachal Pradesh DISCOM as State guaranteed Himachal Pradesh DISCOM bonds at the prevailing market rates which shall be equal to or less than bank base rate plus 0.1%;
- c) Facilitating through Ministry of Coal, increase in supply of domestic coal to HPSEB Ltd.;
- d) Ensuring rationalization of coal linkages;
- e) Liberally allowing coal swaps from inefficient plants to efficient plants and from plant situated away from mines to pithead plants;
- f) Rationalizing coal prices based on Gross Calorific Value (GCV);
- g) Ensuring correction of coal grade slippages through re-assessment of each mine;
- h) Directing Coal India to supply 100% washed coal for G10 grade and above by 1st October 2018;
- i) Ensuring supply of 100% crushed coal from Coal India by 1st April 2016;
- j) Faster completion of ISTN lines;
- Allocating linkages to state at notified price based on which the State will go for tariff based bidding. This will help in getting cheaper power and revive stressed assets;
- 1.2. The Govt. of Himachal Pradesh to take the following measures:
- a) Taking over of Rs. 2890.50 Crore (75% of the debt) of the Himachal Pradesh DISCOM debt as on 30th September, 2015 by issuing State Govt. bonds and transferred the proceeds to State DISCOM;
- b) The outstanding debt Rs. 2890.50 Crore shall be taken over in the Year 2016-17;



- c) The Government of Himachal Pradesh shall take over the debt according to the following time lines:
 - Year 2016-17: by the end of 4^{th} quarter of the financial year balance debt Rs. 2890.50 crore by 31.03.2017.
- d) The Borrowings made by the State to restructure DISCOM debt during FY 2016-17 shall be utilized by Government of Himachal Pradesh solely for the purpose of discharging the DISCOM debt and transfer to DISCOM as a mix of grant, loan and equity as described in the following table:

Year	Total debt to be taken over	Transfer to the DISCOMs in the form of Grants (in Cr.)	Transfer to the DISCOMs in the form of Loan (in Cr.)	Transfer to the DISCOMs in the form of Equity (in Cr.)	Outstanding State loan of the DISCOMs (in Cr.)
2015-16	-	-	· military	-	-
2016-17	2890.50 Cr. (75% of the debt Rs. 3854 Cr. outstanding as on 30.09.2015	•	2890.50		2890.50
2017-18	The state of the s	-	- 1	-	2890.50
2018-19	1 46 - 95	- 1	- 19	-	2890.50
2019-20		- 10.60	7 - 21	-	2890.50
2020-21	-	2167.50	-	723.00	-

- e) For the borrowings made by the State to take over Himachal Pradesh DISCOM debt, Government of Himachal Pradesh shall take prior permission of Department of Expenditure, Ministry of Finance under Article 293 of the Constitution of India before approaching Reserve Bank of India to raise loans;
- f) The borrowings made by the state to take over Himachal Pradesh DISCOM debt during 2016-17 shall not be reckoned against the normal permissible net borrowings ceiling of the state determined by department of Expenditure, Ministry of Finance under the recommendations of 14th Finance Commission.



- However any borrowings made by the state after 31/03/2017 to takeover DISCOM debt shall be reckoned as part of the Net Borrowings ceiling of the state.
- g) The Government of Himachal Pradesh shall issue non-SLR bonds including SDL bonds to raise funds for providing Grant/loan/Equity to the HPSEB Ltd.
- h) The takeover of the debt shall be in the order of debt with highest cost to lowest cost.
- i) The Government of Himachal Pradesh shall take over the future losses of the Himachal Pradesh DISCOM in a graded manner and shall fund the losses as follows:

Year	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Previous	0% of the	0% of the	5% of the	10% of	25% of	50% of
	loss of					
DISCOM loss	2014-15	2015-16	2016-17	of 2017-	of 2018-	previous
to be taken over by State				18	19	year loss

- j) All outstanding dues from the State Government departments to Himachal Pradesh DISCOM for supply of electricity shall be paid by 31.03.2017;
- k) Government of Himachal Pradesh shall guarantee repayment of principal and interest Payment for the balance debt remaining with Himachal Pradesh DISCOM/bonds issued by Himachal Pradesh DISCOM.
- l) Henceforth, Banks/FIs shall not advance short term debt to Himachal Pradesh DISCOM for financing losses. Therefore, Government of Himachal Pradesh shall guarantee the bonds issued by Himachal Pradesh DISCOM or issue bonds itself to meet current losses after 1st October 2015, if any, within the limit of loss trajectory finalized by MOP.
- m) Replacement of street lights with LEDs in all municipal towns through Nagar Nigam/ Municipal Corporations;
- n) Improving efficiency of State Generating Units.
- o) Government of Himachal Pradesh shall endeavor to ensure that tariff hikes as reflected in Annexure B are undertaken.
- p) Government of Himachal Pradesh will endeavor to ensure that all operational targets as enumerated in Section 1.3 are achieved.



- q) Government of Himachal Pradesh shall endeavor to reduce the transmission losses from 3.75% (FY 2014-15) to 3.50% (FY 2021-22).
- r) Government of Himachal Pradesh shall review the performance of DISCOM on monthly basis at State Government level in the presence of the State finance representative.

1.3 The Himachal Pradesh DISCOM to take the following measures:

- a) For the debt remaining with it amounting to Rs. 963.50 Crore as on 30/09/2015, Himachal Pradesh DISCOM shall fully/partially issue state government guaranteed bonds or get them converted by Banks/FIs into loans or bonds with interest not more than Banks base rate plus 0.1%. Himachal Pradesh DISCOM to ensure timely payment of lender's dues towards principal/interest for the balance debt remaining with them.
- b) The Himachal Pradesh DISCOM shall repay the interest to the Government of Himachal Pradesh on the outstanding Government of Himachal Pradesh loan in a financial year at the rate at which Government of Himachal Pradesh issued non-SLR bonds.
- c) Banks /FIs may provide up to 25% (of previous year annual revenue) working capital for distribution business and for remaining business, Banks/FIs may take their own decision as per prudential norms of FI/ Banks. Wherever possible, this need based working capital may be granted by way of Letters of Credit to further bring down cost of capital.
- d) The Himachal Pradesh DISCOM shall endeavor to reduce AT&C losses from 14.09% in FY 2014-15 to 12.75% by FY 2018-19 as per the following trajectory:

Year	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19
AT&C losses	13.85%	13.50%	13.00%	12.75%

However, if the target in a particular year is not met, then the Himachal Pradesh DISCOM shall strive to achieve the targets in the subsequent years so as to achieve the desired target of 12.75% AT&C losses by FY 2018-19.



- e) The Himachal Pradesh DISCOM shall increase hours of power supply in areas showing reduction in AT&C losses.
- f) The Himachal Pradesh DISCOM shall eliminate the gap between ACS and ARR by FY 2016-17. Detailed computation of year wise ACS-ARR gap along with financial projections has been attached as **Annexure C**.
- g) DISCOM shall submit detailed action plan by 31.03.2017 to achieve the projected trajectory for AT&C loss.
- The Himachal Pradesh DISCOM shall achieve operational milestones as specified in DDUGJY & IPDS;
- i) The Himachal Pradesh DISCOM shall take the following measures for Loss Reduction:
 - Undertaking name and shame campaign to control power theft from time to time;
 - ii. Preparing loss reduction targets at sub-division/division/circle/zonal level and making concerned officers responsible for achieving the loss reduction targets; the loss reduction targets at the Division level have been attached as **Annexure D** of MOU;
 - Implementing performance monitoring and management system MIS for tracking the meter replacement, loss reduction and day to day progress for reporting to top management;
 - iv. Achieving 100% Distribution Transformer (DT) metering by June, 2017 as per DISCOM policy;
 - v. Ensure 100% feeder metering in HPSEBL; already achieved;
 - vi. Energy audit upto 11KV level in rural areas by March, 2018
 - vii. Undertaking Feeder Improvement Program for network strengthening and optimization, to be completed by March 2018;
 - viii. Physical Feeder Segregation to be completed by March 2018
 - ix. Install Smart Meters for 100% consumers other than agricultural consumers consuming above 500 units/month by 31st December



2017 and consumers consuming above 200 units/month by 31st December 2018 provided cost benefit analysis permits so;

- Ensure Electricity access to all Domestic connection households in Himachal Pradesh; already achieved.
- xi. Implementing ERP systems for better and effective inventory management, personnel management, accounts management etc. to reduce costs and increase efficiencies by March, 2018.
- j) The Himachal Pradesh DISCOM shall undertake the following measures for Demand Side Management and Energy Efficiency:
 - Provide LED for domestic and other category consumers under DELP program through EESL;
 - Undertaking consumer awareness programs for optimum utilization of resources and to foster long term behavioral changes;
 - Replace at least 10% of existing agriculture pumps with energy efficient pumps by March 2018;
 - iv. Will act as facilitator to Perform, Achieve and Trade (PAT) scheme of Bureau of Energy Efficiency (BEE) for improving energy efficiency in Industries.
- k) The Himachal Pradesh DISCOM shall undertake the following tariff measures:
 - Revise tariff quarterly particularly to offset fuel price increase;
 - ii. Timely filing of Tariff Petition before the HPSERC so that Tariff Order may be issued for the year as early as possible;
 - iii. Timely preparation of annual accounts of the DISCOM, which shall also enable timely filing of the tariff petition.
- l) The Himachal Pradesh DISCOM shall undertake the following measures to increase employee engagement:
 - Initiating capacity building of employees to enhance technical, managerial and professional capabilities at induction level and subsequent refresher trainings;



- ii. Devising Key Performance Indicators (KPIs) for each officer in-charge on areas of AT&C loss reduction and improvement in meter/billing/ collection efficiency. The performance of officer in-charge shall be linked to KPIs achieved and will attract incentive/ penalty;
- m) The Himachal Pradesh DISCOM shall implement the following Customer Service Strategy:
 - Setting up Centralized Customer Call Center for timely resolution of complaints related to no current and other technical complaints, harassment by official, reporting of theft and safety related complaints;
 - Introducing more avenues to consumers for bill payment, which could be in terms of e-payment through net banking, credit/ debit card, kiosks at banks and post offices, village panchayats, mobile collection vans, etc;
- n) The Himachal Pradesh DISCOM shall procure power through the transparent process of competitive bidding.
- o) The Himachal Pradesh DISCOM shall identify the key personnel for implementing the scheme (UDAY).
- p) The Himachal Pradesh DISCOM shall devise the mechanism to motivate and encourage the staff.
- q) MD of Himachal Pradesh DISCOM shall monitor the performance of Himachal Pradesh DISCOM on monthly basis.
- r) Monthly monitoring formats along with target shall be provided by Himachal Pradesh DISCOM by 15.01.2017.
- s) Lender wise details of debt in order of takeover is enclosed as Annexure A.
- t) This document can be placed in public domain by any of the parties.

Detailed action plan for implementation of the targeted activities as per **Annexure E** of the MOU shall be furnished by **15.01.2017**.



IN WITNESS whereof the Parties hereto have executed these presents the day, month and year first herein above written.

In the presence of
Signature 2 Signature
Name and Designation
In the presence of
Name and Designation Director (Operation), H.R. State Elect. Board Limited, Address. Address.
Name and Designation. Address.



1.75% Himach	of outstanding loan as on 30.0 al Pradesh during FY2016-17	09.2015 taken over by G	overnment of	Rs. (in crore)
Sr. No.	Name of Lenders	Type of debt	Dues Balance as on 30th Sept. 2015	Present Rate of Interest
1	Kangra Central Co-op Bank Dharamshala	Working Capital Limit	190.00	13.25%
2	M/s Rural Electrification Corporation Limited.	Capex Loan	8.15	12.40%
3	M/s Rural Electrification Corporation Limited.	Capex Loan	0.57	12.33%
4	M/s Rural Electrification Corporation Limited.	Capex Loan	1.05	12.31%
5	M/s Rural Electrification Corporation Limited.	Capex Loan	0.91	12.30%
6	M/s Rural Electrification Corporation Limited.	Capex Loan	2.75	12.27%
7	M/s Rural Electrification Corporation Limited.	Capex Loan	0.63	12.25%
8	M/s Rural Electrification Corporation Limited.	Capex Loan	2.9	12.25%
9	M/s Rural Electrification Corporation Limited.	Capex Loan	0.18	12.25%
10	M/s Rural Electrification Corporation Limited.	Capex Loan	2.9	12.25%
11	M/s Rural Electrification Corporation Limited.	Capex Loan	9.69	12.25%
12	M/s Rural Electrification Corporation Limited.	Capex Loan	2.85	12.25%
13	M/s Rural Electrification Corporation Limited.	Capex Loan	0.41	12.25%
14	M/s Rural Electrification Corporation Limited.	Capex Loan	0.94	12.25%
15	M/s Rural Electrification Corporation Limited.	Capex Loan	1.71	12.25%
16	M/s Rural Electrification Corporation Limited.	Capex Loan	1.16	12.25%



17	M/s Rural Electrification		0.67	
	Corporation Limited.	Capex Loan		12.25%
18	M/s Rural Electrification		0.81	
	Corporation Limited.	Capex Loan		12.25%
19	M/s Rural Electrification	•	0.08	
-/	Corporation Limited.	Capex Loan		12.25%
20	M/s Rural Electrification	200 A	1.23	
20	Corporation Limited.	Capex Loan		12.25%
21	M/s Rural Electrification		0.51	
21	Corporation Limited.	Capex Loan		12.25%
22	M/s Rural Electrification	Maria Hilla	0.64	
22	Corporation Limited.	Capex Loan		12.25%
23	M/s Rural Electrification		0.8	
43	Corporation Limited.	Capex Loan		12.25%
24	M/s Rural Electrification	dapen noun	3.04	
24	Corporation Limited.	Capex Loan	5.01	12.25%
25	M/s Rural Electrification	Gapen Boart	0.76	
25	,	Capex Loan	0.70	12.25%
26	Corporation Limited.	Capex Loan	1.98	12.2570
26	M/s Rural Electrification	Canay Loan	1.70	12.25%
0.00	Corporation Limited.	Capex Loan	0.75	14.2070
27	M/s Rural Electrification	Camau Laan	0.73	12.25%
	Corporation Limited.	Capex Loan	1.66	12.2370
28	M/s Rural Electrification	C	1.00	12.25%
	Corporation Limited.	Capex Loan	F 24	12.25%
29	M/s Rural Electrification		5.34	12 250/
	Corporation Limited.	Capex Loan	1.60	12.25%
30	M/s Rural Electrification		4.62	42.250/
	Corporation Limited.	Capex Loan		12.25%
31	M/s Rural Electrification		0.89	40.050
	Corporation Limited.	Capex Loan		12.25%
32	M/s Rural Electrification		0.96	
	Corporation Limited.	Capex Loan		12.25%
33	M/s Rural Electrification		1.16	
	Corporation Limited.	Capex Loan		12.25%
34	M/s Rural Electrification		1.46	
	Corporation Limited.	Capex Loan		12.25%
35	M/s Rural Electrification		0.62	
	Corporation Limited.	Capex Loan		12.25%
36	M/s Rural Electrification		0.92	
	Corporation Limited.	Capex Loan		12.25%
37	M/s Rural Electrification	•	1.12	
~ .	Corporation Limited.	Capex Loan		12.25%
38	M/s Rural Electrification		3.9	
50	Corporation Limited.	Capex Loan		12.25%



39	M/s Rural Electrification		0.99	HOREST TOWN MANAGES CO.
	Corporation Limited.	Capex Loan		12.25%
40	M/s Rural Electrification		0.21	
3.7	Corporation Limited.	Capex Loan		12.25%
41	M/s Rural Electrification	•	6.39	
	Corporation Limited.	Capex Loan		12.25%
42	M/s Rural Electrification		15.09	
14	Corporation Limited.	Capex Loan		12.25%
43	M/s Rural Electrification		10.29	
73	Corporation Limited.	Capex Loan		12.25%
44	M/s Rural Electrification	Aliana law	11.27	
44	Corporation Limited.	Capex Loan		12.25%
45	M/s Rural Electrification		6.13	
45	Corporation Limited.	Capex Loan		12.25%
10	M/s Rural Electrification	Super Bourt	7.35	- , 0
46	Corporation Limited.	Capex Loan	7.00	12.25%
47		Сарех Бойн	6.85	
47	M/s Rural Electrification	Capex Loan	0.03	12.25%
	Corporation Limited.	Capex Loan	5.86	12.2070
48	M/s Rural Electrification	Canov Loan	3.00	12.25%
	Corporation Limited.	Capex Loan	1.98	12.2070
49	M/s Rural Electrification	C	1.90	12.25%
	Corporation Limited.	Capex Loan	0.29	14.4370
50	M/s Rural Electrification		0.29	12.25%
	Corporation Limited.	Capex Loan	0.4	12.25%
51	M/s Rural Electrification		0.4	12 250/
	Corporation Limited.	Capex Loan		12.25%
52	M/s Rural Electrification		1.47	40.050/
	Corporation Limited.	Capex Loan		12.25%
53	M/s Rural Electrification		6.57	10.050
	Corporation Limited.	Capex Loan		12.25%
54	M/s Rural Electrification		16.32	
	Corporation Limited.	Capex Loan		12.25%
55	M/s Rural Electrification		0.48	
	Corporation Limited.	Capex Loan		12.25%
56	M/s Rural Electrification		0.31	
250	Corporation Limited.	Capex Loan		12.25%
57	M/s Rural Electrification		0.28	
250.58	Corporation Limited.	Capex Loan		12.25%
58	M/s Rural Electrification		2.02	
	Corporation Limited.	Capex Loan		12.25%
59	M/s Rural Electrification		18.73	
5)	Corporation Limited.	Capex Loan	Control of	12.24%
60	M/s Rural Electrification		24.7	
00	Corporation Limited.	Capex Loan		12.24%



61	M/s Rural Electrification	Canay Laza	0.95	12.23%
	Corporation Limited.	Capex Loan	19.65	12.2070
62	M/s Rural Electrification	·	19.03	12.23%
	Corporation Limited.	Capex Loan	12.42	12.23/0
63	M/s Rural Electrification		12.43	12 220/
	Corporation Limited.	Capex Loan	47.70	12.23%
64	M/s Rural Electrification		17.73	12 220/
	Corporation Limited.	Capex Loan	4.04	12.23%
65	M/s Rural Electrification		1.21	40.000/
	Corporation Limited.	Capex Loan		12.23%
66	M/s Rural Electrification		2.06	10 000/
	Corporation Limited.	Capex Loan		12.22%
67	M/s Rural Electrification		1.9	40.0004
	Corporation Limited.	Capex Loan		12.22%
68	M/s Rural Electrification		2.17	
	Corporation Limited.	Capex Loan		12.22%
69	M/s Rural Electrification		1.38	
	Corporation Limited.	Capex Loan		12.22%
70	M/s Rural Electrification	S. AMERICA SE	29.78	
	Corporation Limited.	Capex Loan		12.22%
71	M/s Rural Electrification		8.33	
, -	Corporation Limited.	Capex Loan		12.22%
72	M/s Rural Electrification		2.59	
	Corporation Limited.	Capex Loan		12.21%
73	M/s Rural Electrification	190	17.91	
, .	Corporation Limited.	Capex Loan		12.21%
74	M/s Rural Electrification		2.36	
	Corporation Limited.	Capex Loan		12.21%
75	M/s Rural Electrification	47	5.32	
, 5	Corporation Limited.	Capex Loan		12.20%
76	M/s Rural Electrification		0.75	
70	Corporation Limited.	Capex Loan		12.20%
77	M/s Rural Electrification	•	0.94	
, ,	Corporation Limited.	Capex Loan		12.20%
78	M/s Rural Electrification	•	0.65	
70	Corporation Limited.	Capex Loan		12.199
79	M/s Rural Electrification		2.96	
13	Corporation Limited.	Capex Loan		12.179
80	M/s Rural Electrification		0.34	
00	Corporation Limited.	Capex Loan		12.179
81	M/s Rural Electrification	227	0.75	
01	Corporation Limited.	Capex Loan	(E-77) (E)	12.169
02	M/s Rural Electrification	an pon sour	72.63	
82	Corporation Limited.	Capex Loan		12.169



83	M/s Rural Electrification	*	1.49	
	Corporation Limited.	Capex Loan		12.15%
84	M/s Rural Electrification		1.2	
	Corporation Limited.	Capex Loan		12.15%
85	M/s Rural Electrification		1.17	
	Corporation Limited.	Capex Loan		12.14%
86	M/s Rural Electrification		1.12	
	Corporation Limited.	Capex Loan		12.13%
87	M/s Rural Electrification		1.15	
0,	Corporation Limited.	Capex Loan		12.12%
88	M/s Rural Electrification	E82	1.48	
00	Corporation Limited.	Capex Loan		12.12%
89	M/s Rural Electrification		43.51	
0)	Corporation Limited.	Capex Loan		12.06%
90	M/s Rural Electrification		0.36	
70	Corporation Limited.	Capex Loan		12.06%
91	M/s Rural Electrification		4.09	
71	Corporation Limited.	Capex Loan		12.04%
92	M/s Rural Electrification	A SHEETING THE	0.83	
72	Corporation Limited.	Capex Loan		12.04%
93	M/s Rural Electrification	Charles The b	0.54	
73	Corporation Limited.	Capex Loan	" 是 是	12.00%
94	M/s Rural Electrification	St. Sa. Sa.	0.93	
94	Corporation Limited.	Capex Loan		12.00%
95	M/s Rural Electrification	Sup Sur III	0.48	
95	Corporation Limited.	Capex Loan	X=0.000	12.00%
06	M/s Rural Electrification	GGP 2000	0.86	
96	Corporation Limited.	Capex Loan	0.75	12.00%
97	M/s Rural Electrification	опред поил		
97	Corporation Limited.	Capex Loan	1.02	12.00%
00	M/s Rural Electrification	Gapen Boan	3.88	
98	Corporation Limited.	Capex Loan		11.99%
00		Capex Boun	3.66	
99	M/s Rural Electrification	Capex Loan	5.00	11.97%
100	Corporation Limited.	Сарех поил	5.92	
100	M/s Rural Electrification	Capex Loan	5,52	11.78%
101	Corporation Limited.	Gapen Boan		
101	M/s Rural Electrification	Capex Loan	4.18	11.75%
100	Corporation Limited.	Capex Doan		
102	M/s Rural Electrification	Capex Loan	3.5	11.75%
	Corporation Limited.	Сарех Боан	5.5	11.707
103	M/s Rural Electrification	Canay Loan	1.74	11.75%
المستعدد والم	Corporation Limited.	Capex Loan	1.7 T	11.707
104	M/s Rural Electrification	Canar I aan	3.97	11.75%
	Corporation Limited.	Capex Loan	3.7/	11./5%



105	M/s Rural Electrification Corporation Limited.	Capex Loan	0.35	11.75%
106	M/s Rural Electrification	1		
100	Corporation Limited.	Capex Loan	0.51	11.75%
107	M/s Rural Electrification			
107	Corporation Limited.	Capex Loan	3.94	11.75%
108	M/s Rural Electrification	dapon sour		
100	Corporation Limited.	Capex Loan	2.55	11.75%
100		Сарех поап	2.00	
109	M/s Rural Electrification	Capex Loan	4.46	11.75%
110	Corporation Limited.	Сарех поап		220.070
110	M/s Rural Electrification	Capex Loan	1.58	11.75%
	Corporation Limited.	Capex Loan	1.50	11.7070
111	M/s Rural Electrification	Community and a	1.04	11.75%
	Corporation Limited.	Capex Loan		
112	KCC Bank 200 Cr.	Working Capital Loan	130.35	11.75%
113	M/s Rural Electrification	THE PERSON NAMED IN COLUMN TWO	3.11	octive seek
	Corporation Limited.	Capex Loan		11.70%
114	M/s Rural Electrification		0.01	
	Corporation Limited.	Capex Loan		11.60%
115	M/s Rural Electrification		2	
113	Corporation Limited.	Capex Loan	CONTRACT	11.60%
116	M/s Rural Electrification	THE STATE OF THE S	3.81	
110	Corporation Limited.	Capex Loan		11.56%
117	M/s Rural Electrification	191. 191.	2.98	
117	Corporation Limited.	Capex Loan	24	11.54%
118	M/s Rural Electrification	Gupen Zoun	0.07	
110	Corporation Limited.	Capex Loan	0.0	11.48%
110	The state of the s	Сарех воит	0.25	
119	M/s Rural Electrification	Capex Loan	0.23	11.47%
400	Corporation Limited.	Capex Loan	0.32	11.1770
120	M/s Rural Electrification	Canay Loan	0.52	11.47%
	Corporation Limited.	Capex Loan	114.96	11.1770
121	M/s HP State Co-Op Bank	Working Capital Loan	114.70	11.30%
	Ltd.		0.02	11.5070
122	M/s Rural Electrification		0.03	11 260/
	Corporation Limited.	Capex Loan	0.10	11.26%
123	M/s Rural Electrification		0.18	11 2404
	Corporation Limited.	Capex Loan		11.24%
124	M/s Rural Electrification		0.15	44.040
	Corporation Limited.	Capex Loan		11.24%
125	Punjab National Bank	Working Capital Limit	100 (1	11 200/
	,		100.61	11.20%
126	M/s Rural Electrification		0.19	44 400
	Corporation Limited.	Capex Loan		11.12%



127	M/s Rural Electrification	1	0.14	
127	Corporation Limited.	Capex Loan		11.02%
128	KCC Bank Ltd. FRP Loan of Rs. 290.00 Cr.	Working Capital Loan	290	11.00%
129	M/s Rural Electrification		0.16	
127	Corporation Limited.	Capex Loan		10.96%
130	Canara Bank	Working Capital Loan	199.84	10.90%
131	M/s Rural Electrification	Consul con	0.16	10.89%
	Corporation Limited.	Capex Loan	0.38	10.0770
132	M/s Rural Electrification	Capex Loan	0.30	10.88%
	Corporation Limited.		95.9	10.0070
133	State Bank of India	Working Capital Limit	, , , , ,	10.70%
134	M/s Rural Electrification		0.08	
	Corporation Limited.	Capex Loan		10.65%
135	M/s Rural Electrification		0.17	10 510/
	Corporation Limited.	Capex Loan	0.00	10.51%
136	M/s Rural Electrification Corporation Limited.	Capex Loan	0.03	10.49%
137	Punjab & Sind Bank Loan	Working Capital Loan	257.4	10.45%
138	Central Bank of India Loan	Working Capital Loan	50	10.45%
120	M/s Rural Electrification	134	0.12	
139	Corporation Limited.	Capex Loan		10.42%
140	State Bank of India Loan	Working Capital Loan	300.84	
140	State Bank of Maia Boars	0 1		10.30%
141	M/s Rural Electrification Corporation Limited.	Capex Loan	0.32	9.92%
142	Punjab & Sind Bank Bonds	Working Capital Loan	161.88	
142	Funjab & Sind Bank Bonds			9.85%
143	State Bank of India Bonds	Working Capital Loan	65.29	9.85%
144	Central Bank of India Bonds	Working Capital Loan	50	9.85%
145	M/s KCC Bank Bonds	Working Capital Loan	60	9.85%
140	Kangra Central Co-op Bank	Working Capital Limit	177.17	7.0070
146	Dharamshala	Troining suprem sume	para veneralia (54%).	9.85%
147	M/s Rural Electrification		0.24	
14/	Corporation Limited.	Capex Loan		9.79%
148	State Bank of Patiala	Working Capital Limit	20.20	0.710/
			29.39	9.71%
149	M/s Rural Electrification		0.03	0.660
	Corporation Limited.	Capex Loan		9.66%



150	Central Bank of India	Working Capital Limit	10.71	9.65%
151	Central Bank of India	.Working Capital Limit	8.37	9.65%
152	United Commercial Bank	Working Capital Limit	33.58	9.60%
153	M/s Rural Electrification Corporation Limited.	. Capex Loan	0.14	9.59%
154	State Bank of Patiala	Working Capital Limit	21.89	9.56%
155	Indian Overseas Bank	Working Capital Limit	6.25	9.50%
	Total:-		2890.50	
2	25% Loans Retained with HPSEBL			
1	Indian Overseas Bank	Working Capital Limit	4.36	9.50%
2	Asian Development Bank Loan	Capex Loan	11.79	9.50%
3	M/s Rural Electrification Corporation Limited.	Capex Loan	0.44	9.49%
4	M/s Rural Electrification Corporation Limited.	Capex Loan	0.02	9.49%
5	M/s Rural Electrification Corporation Limited.	Capex Loan	0.02	9.42%
6	Punjab & Sind Bank	Working Capital Limit	39.05	9.35%
7	H.P. State Co-op Bank Ltd.	Working Capital Limit	162.30	9.30%
8	Punjab National Bank	Working Capital Limit	14.91	9.25%
9	Unsecured Bonds	Working Capital Limit	234.10	9.13%
10	Life Insurance of India	Working Capital Limit	100.00	9.00%
11	State Bank of India	Working Capital Limit	90.82	9.00%
12	Unsecured Bonds	Working Capital Limit	265.90	8.75%
13	Bank of Baroda	Working Capital Limit	36.78	8.46%
14	M/s Rural Electrification Corporation Limited.	Capex Loan	0.76	7.67%
15	M/s Rural Electrification Corporation Limited.	Capex Loan	0.34	7.67%



	G.Total:-		3854.00	
	Total:-		963.50	
18	M/s Rural Electrification Corporation Limited.	Capex Loan	0.60	7.66%
17	M/s Rural Electrification Corporation Limited.	Capex Loan	0.75	7.66%
16	M/s Rural Electrification Corporation Limited.	Capex Loan	0.56	7.66%

Financial Projections of Himachal Pradesh State Electricity Board Limited, Himachal Scenario Highlights.

- Rs. 2890.50 Cr. (75% of Outstanding Debt as on 30.09.2015) to be taken over and transferred in the form of loan to Himachal Pradesh DISCOM.
- Takeover of Rs 2890.50 Crore assumed in the Financial Year 2016-17.
- Take over assumed at the end of 3rd quarter and 4th quarter of the FY 2016-17.
 The tariff hike for FY 18 and FY19 cannot be predicted at this stage. Moreover, for
 tentative purpose the tariff hike for FY 18 and FY19 furnished on the basis of
 actual tariff hike for FY17.
- Rate of Interest (ROI) of Government of Himachal loan assumed to be 8.25% to 8.50% p.a.
- Rate of Interest (ROI) of balance 25% loans of Rs. 963.50 Crore; Base Rate + 0.1 % w.e.f. 01.02.2017



Assumptions

• Tariff Hike:

o Annexure- B

FY 16*	FY 17	FY 18	FY 19	
0%	3.5%	3%	3%	

* Actual as per Tariff Order (TO) for FY 2015-16 and FY 2016-17 respectively.

• AT & C Loss Trajectory:

FY 16	FY 17	FY 18	FY 19	
13.85 %	13.25 %	13.00 %	12.75 %	

• Billing Efficiency:

FY 16	FY 17	FY 18	FY 19		
88.36 %	88.39%	88.40%	88.50%		

• Collection Efficiency:

FY 16	FY 17	FY 18	FY 19	
97.50%	98.15%	98.42%	98.59%	



Income statement-Summary

Amount In Rs. Crore

Particulars	FY16	FY17	FY18	FY19
Total Income	6141.77	6493.56	6723.50	6995.56
Total Costs	6243.13	6446.57	6663.50	6920.50
Net Income (Without Subsidy)	-101.36	46.99	60.00	75.06
Committed State Govt. Subsidy	0	0	0	0
Net Income (With Subsidy)	-101.36	46.99	60.00	75.06



Amount In Rs. Crore **Income Statement Detailed** FY17* FY18* FY19* FY16* FY15 **Particulars** INCOME 5880.50 6135.56 5613.56 5510.14 5362.75 Revenue from sale of Power 540.00 533.00 529.02 518.28 221.59 Other receipts Other Income(Including Revenue 320.00 113.35 350.98 310.00 382.42 from trading) 6995.56 6141.77 6493.56 6723.50 5966.76 TOTAL INCOME Costs 3760.00 3695.00 3658.76 3706.99 3680.00 **Power Purchase Costs** 75.00 76.00 74.09 65.03 55.47 **R&M Costs** 1900.00 2000.00 1781.37 1636.28 1305.94 **Employees Costs** 49.00 47.20 48.00 42.04 45.16 Administration & General Costs 330.00 340.00 320.00 305.32 312.00 Depreciation 610.00 550.00 507.15 535.52 450.00 Interest & Finance Costs 85.5 65.50 58 57.78 125.87 Other debits 6663.50 6920.50 6243.13 6446.57 6080.27 **Sub-Total Costs** 0 0 Less:- Incidental Expenses 6920.50 6663.50 6243.13 6446.57 6080.27 TOTAL COSTS 75.06 60.00 46.99 -113.51 -101.36 NET INCOME W/O Subsidy 0 0 0 0 Committed State Govt. Subsidy Electricity Duty Retention/Stamp 0 0 0 0 0 Duty 0 0 0 0 0 Interest Subsidy on IBRD Loan 0 0 0 0 0 Cash Subsidy 0 0 0 0 0 Others (Compounding Charges) 0 0 0 0 0 Total Subsidy available 75.06 60.00 46.99 -101.36 -113.51 NET INCOME with Subsidy



Annexure-C

ACS- ARR Gap

Particulars	FY16	FY17	FY18*	FY19*
Total Input Energy purchased	11587	11873	13147	14019
INCOME	6141.8	6493.6	6723.5	6995.6
COST				
POP	3680	3658.8	3695	3760
R&M	65.03	74.09	75	76
Emp. Cost	1636.3	1781.4	1900	2000
Depreciation	312	320	330	340
Interest	450	507.15	550	610
Others Debits	99.82	105.2	113.5	134.5
Total Cost	6243.1	6446.6	6663.5	6920.5
Gap	-101.36	46.99	60	75.06
Per Unit (paise)		100		
POP	318	308	281	268
R&M	6	6	6	5
Emp. Cost	141	150	145	143
Depreciation	27	27	25	24
Interest	39	43	42	44
Others Debits	9	9	9	10
ACS	539	543	507	494
ARR	530	547	511	499
GAP	-9	4	5	5



OPERATIONAL FUNDING REQUIREMENTS

Amount Rs. In	crore				
Net profit/ (Loss)	FY 2014-15	FY2015-16	FY 2016-17	FY 2017-18	FY 2018-19
Add back:- Depreciation	-113.51	-101.36	46.99	60.00	75.06
Less:- Payment of expenses capitalized	305.32	312.00	320.00	330.00	340.00
Sub-Total	54.93	60.86	61.00	61.50	62.00
Net (increase)/ decrease in Working Capital	136.88	149.78	305.99	328.50	353.06
OFR Requirement	136.88	149.78	305.99	328.50	353.06
Net OFR required from GoHP	0	0	0	0	0
	0	0	0	0	C



		Target of Div	ision-Wis			2015-16 to 2		nexure-D
				Unit =	%			
Sr.N	Name of	Name of Op.	-	ctual			Target	
0.	Op. Circle	Division	2013	2014-15	2015- 16	2016-17	2017-18	2018-19
1. Ch	ief Engineer ((OP) South						
1	Shimla	City Shimla			9	8.8	8.6	8.4
		No-I Shimla			14	13.5	13	12.5
	_	No-II Shimla- 09	8.59	4.11	7	6.9	6.8	6.7
		Theog		78	18	17	16	15
		Suni			18	17	16	15
Т	otal for Circle	e as a whole	24.2	1 20.52	13.00	12.90	12.80	12.70
2	Rampur	Recong Peo	28.5	6 24.54	24	23.5	23	22.5
		Rampur	-7.5	2 8.26	7	6.5	6	5.5
		Kumarsain	17.0	7 20.27	18	17	16.5	16
		Anni	20.6	2 19.23	19	18.5	18	17.5
		Kaza 57		6 42.21	42	41	40	39
Т	Total for Circle as a whole		16.3	1 18.61	20.00	16.00	15.80	15.60
3	Rohru	Rohru	42.7	3 46.44	29.00	28.90	28.80	28.70
		Jubbal	29.8	8 43.96	28.00	27.90	27.80	27.70
	Real B	Chopal	54.6	9 57.19	33.00	32.90	32.80	32.70
Т	otal for Circle	e as a whole	43.2	1 49.75	30.00	29.90	29.80	29.70
4	Nahan	Nahan	7.1	2 7.06	7	6.9	6.8	6.7
		Rajgarh	50.0	66.03	50	48	46	44
		Paonta	14.6	6 15.68	14	13.8	13.6	13.4
Т	otal for Circle	e as a whole	12.5	6 15.21	9.00	8.90	8.80	8.70
5	Solan	Solan	9.6	1 16.42	9.5	9.4	9.3	9.20
		Arki	19.0	-3.92	15	14	13	12
		Nalagarh	4.2	9 5.66	4.2	4.1	4	3.9
		Parwanoo	1.2	9 6.35	4	3.9	3.8	3.7
Baddi		1.4	2 2.52	1.4	1.3	1.2	1.1	
Т	otal for Circle	e as a whole	5.0	00 3.07	5.00	2.90	2.80	2.70
2.	Chief Enginee	er (OP) North						
1	Kangra	D/Shala	15.4	9 15.56	15	14.9	14.8	14.7
		Kangra	22.4	5 24.93	22	21.8	21.6	21.4
		Dehra	18.9	6 25.55	18.5	18.4	18.3	18.2
		Palampur	32.1	.3 27.84	27.5	26.5	25.5	24.5



	Total for	State	14.72	14.91	13.85	13.50	13.00	12.7
	Total for Circl	e as a whole	25.74	27.13	21.00	20.90	20.80	20.70
		Keylong	24.24	22.88	20.00	19.90	19.80	19.70
		Manali	17.70	21.58	19.00	18.90	18.80.	18.70
4	Kullu	Kullu	20.89	29.55	25.00	24.90	24.80	24.70
	Total for Circle		19.95	23.53	20.00	19.90	19.80	19.70
		J/Nagar	18.74	15.62	15.20	15.10	15.00	14.90
	110	Mandi	-0.91	15.98	15.50	15.40	15.30	15.20
	THOUS T	Dharmpur	26.82	24.06	19.00	18.90	18.70	18.60
		Sarkaghat	26.51	28.42	23.00	22.90	22.80	22.70
3	Mandi	Gohar	30.14	27.5	22.00	21.90	21.80	21.70
-	Total for Circle		14.43	26.38	22.00	21.50	20.50	20.00
		Hamirpur	18.25	32.1	23.00	22.00	21.00	20.00
_	Trainin par	Nadaun	18.57	21.40	21.30	21.10	21.00	20.50
2	Hamirpur	Barsar	5.31	21.13	21.00	20.50	20.00	19.50
7	Total for Circle		13.84	14.58	13.00	13.00	12.80	12.70
		Karsog	33.49	23	21	20	19	18
		S/Nagar	25.57	14.49	13	12.8	12.6	12.4
1	bilaspui	Ghumarwin	22.49	32.2	20	19.5	19	18.5
	Bilaspur	Bilaspur	4.11	11.47	11.40	11.30	11.20	11.10
	otal for Circle	eer (OP) Centra		23.13	20.00	13.30		
-	atal for Circle	Killar	24.51	23.79	20.00	19.90	19.80	19.70
	-	Fatehpur	32.87	50.88	32	31.5	31	30.5
		Jawali	30.8 20.47	26.49	20	19.8	19.6	19.4
		Nurpur		25.73	25	24.5	24	23.5
		Dalhousie	21.83 25.05	18.62 22.63	22	21.5	21	20.5
3	Dalhousie	Chamba	26.24	25.75	25 18	17.5	17	16.5
	otal for Circle		9.96	11.94	12.00	9.80 24	23.5	23
		Una	11.84	16.12	12.7	11.8	9.70	9.60
		Amb	10.64	11.59	10.5	9.9	11.9	11.7
2	Una	Gagret	8.57	9.79	8.5	8.40	9.8	9.7
T	otal for Circle	as a whole	23.91	24.52	20.00	19.90	19.80	19.70 8.20
		Shahpur	32.59	26.65	26	25.5	25	24.5
		Lambagaon	39.07	35.68	35	34	33	32
		Baijnath	24.01	29.15	23.5	23.3	23.1	22.9



Detailed Action Plan for implementation of targeted activities

Annexure - E

Clau	Activity	Uni	Statu	FY-	16	FY	-17	FY	-18	FY	19	Office	Resou	Rem
se No.		t	s/pe ndin g at the end of FY 15	Н1	Н2	Н1	Н2	Н1	H2	H1	Н2	r Respo nsible	rces in INR	arks
1.3 (a)	AT&C loss reductio n trajector	%	15.27	13.85		13.5		13.00		12.7	5	Superi ntendi ng Engin eer (Op)	_	-
1.3 (e- v)	11 KV Feeder Metering functional (21,993)	%	965/ 965= 100%	1027/1027= 100%		100%		100%		100%	б	do	18	
1.3 (e- iv)	DT Metering in Urban area (Distt. HQ)	%	27707	2863	5							do	52	
	DT Metering in Urban area (Other municip al)	%	27299 98.53 %	2819 98.46		98.6	5%	99%	6	1009	6		25	
1.3 (e- vi)	11 KV feeder audit in Rural	%	965/ 965= 100 %		100%					do				



	area	19												
1.3 (e- x)	Domesti c connecti ons (in lakhs) under 24x7 PFA ()	Nos (in Lac s)	1408 8 unde r DDU GJY					100% by 31.03.2 018						
1.3 (e- xi)	Impleme ntation of ERP System	-			Live lead ice	Go live of (OP) South Wing, ES Wing and Central Zone		Go Live of Generat ion Wing and (OP) North Zone (100 %)		of Generat ion Wing and (OP) North Zone (100				
1.3 (f-i)	Providin g LED bulbs under DELP (55,65,0	Lac	4880 904 LED Bulb pendi ng	4 7 3 5 7 4	150 000 0	1 6 0 0 0 0	13 07 33 0	-		-	-	Super inten ding Engin eer (Enf. And EA)	5619 096 LED Bulbs issue d durin g FY- 15	



Monthly monitoring format for States participating in UDAY Name of the State:

Status as on:

B. Operational Parameters

1. AT&C loss (%)

Target Actual

2. Billing efficiency (%)

Target Actual

3. Collection Efficiency (%)

Target Actual

4. Gap ACS -ARR (Rs per unit)

Target Actual

5. Distribution loss (%)

Target Actual

- 6. Total number of kun metered Feeders
- 7. Number of Feeders metered in the current month
- 8. Total number of un metered Distribution Transformers (DTs)
- 9. Number of Distribution Transformers (DTs) metered in the current month
- 10. Total Number of Smart Meters to be installed
- 11. Number of Smart Meters installed in the current month
- 12. Total number of LED Lamps to be replaced
- 13. Number of LED Lamps replaced in the current month
- 14. Total number of Ag pumps to be replaced
- 15. Number of Ag pumps replaced in the current month



Monthly monitoring format for States participating in UDAY Name of the State: Himachal Pradesh

Status as on: 30.09.2015

Financial Parameters

(Rs. In crore)

1	Total eligible outstanding debt of DISCOMs as on 30.09.2015 (Rs crore)	3854.00
2	Amount of unpaid overdue interest and penal interest waived off by Banks/FIs (Rs. crore)	Nil
3	Eligible outstanding debt of DISCOMs as on 30.09.2015 (Rs. crore)	3854.00
5	Debt to be taken in 2016-17 (Rs. crore)	2890.50
6	Bonds issued by the State (Rs. crore)	2890.50
7	Bonds issue date	,
8	Rate of Interest on bonds (%)	
9	Debt to be taken by State transferred to DISCOMs in form of Loan (Rs. crore)	2890.50
10	Debt taken over by State transferred to DISCOMs in form of Loan (Rs. crore)	•
11	Debt taken over by State transferred to DISCOMs in form of equity (Rs. crore)	-
12	Operational Funding Requirement (OFR) support provided to DISCOMs (Rs. Crore)	Nil
13	Outstanding electricity dues from the State Government departments to DISCOMs (Rs. Crore) as on 31.03.2016	406
14	Outstanding electricity dues from the State Government departments paid on (Date)	31.03.2017
15	Previous Year's DISCOM losses taken over by State (Rs crore)	Nil



Annexure-E

6

Monthly monitoring format for States participating in UDAY Name of the State: Status as on:

C Other Managerial/Monitoring Activities

Detailed action plan achieve the projected trajectory for AT&C loss and ACS-ARR gap submitted or not?

Energy audit at 11 KV level started or not?

Key person for implementing UDAY identified or not?

No of awareness campaigns done for energy efficiency and theft prevention

Date of Review taken by MD of DISCOMs

Date of Review taken at State level